

#### INTELLECTUAL PROPERTY

#### **A MANUFACTURING PERSPECTIVE**

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## • Intellectual Property

- Two types of property
  - "Tangible" property
    - Personal property cars, boats, etc.
    - Real property land, houses
  - Intellectual Property
    - Inventions
    - Literary and artistic works
    - Symbols, names, and images used in commerce.

### • • Forms of Intellectual Property

- o Patents
- Trademarks
  - Including:
    - Service Marks; and
    - Trade Dress
- o Trade Secrets
- o Copyrights

### • • Why Obtain IP?

- Increase market value and market share
- Create and enhance product brand value
- Offensive against competitors
  - Keep competitors out of your market
  - Keep competitors out of areas of their own market
- Defensive against competitors
  - Bargaining chips in case sued by competitors
- Generate Income
  - Ability to forecast future revenue/profit

## Constitutional Basis

- o Article I, Section 8:
  - "The Congress shall have the power to
  - promote the progress of science and useful arts,
  - by securing for limited times to authors and inventors
  - the exclusive right to their respective writings and discoveries"

### • • Trademarks

- Indication of source or origin of goods or services
- o Rights flow from use
  - Registration is confirmation of rights
  - Gives various advantages
- Rights are tied to specific type or types of products in a specific market
- No rights in the absence of actual use of mark in the relevant market

## • • Trademarks

- Duty to Police Marks
  - Scope of right will lessen if competitors allowed to use similar marks
  - Rights may be lost if mark allowed to become generic term
    - Aspirin
    - Escalator
    - Cellophane
    - Thermos
    - Nylon

### • • Trademarks - Hierarchy

- Coined
- Arbitrary
- Suggestive
- DescriptiveGeneric

Strong

## • • Trademarks

- Strongest marks are coined or arbitrary
  - Xerox coined
  - "Apple" for computers arbitrary
- Suggestive marks are more difficult to protect
  - Netscape
  - Silicon Graphics
- Descriptive marks are most difficult to protect
  - Buy.com

## • • Trade Secrets



#### o General Definition:

- (1) a secret which gives its owner an actual or potential advantage in business, and
- (2) which the owner exercises reasonable measures to maintain as a secret.
- No standardized definition or uniform enforcement
- o Potential to last forever

### Trade Secret Factors

- How well the information is known outside the company
- How well the information is known by employees and others inside the company
- Measures taken to maintain secrecy of the information
- Value of the information
- Amount of money spent developing the information
- How easily the information may be duplicated or acquired by others

## • • Trade Secrets

#### **Risks**

- Independent discovery by others
  - May result in secret lasting less than what patent term otherwise would have been
  - Others may patent your trade secret
- Inability to maintain the secret
  - Employees leave, reverse engineering, etc.
- Enforcement and remedies vary state-to-state

#### Rewards

- Potential for infinite term
  - Can significantly exceed 20 year patent term
- No disclosure required to obtain

# • • Copyright

- Right attaches to a creative work fixed in a tangible medium
  - Book
  - Photograph
  - Painting
  - Sculpture
  - Musical work
    - Music/Lyrics
    - Sound Recording

### • • What is a Patent?

- o The grant of an right to exclude others from making, using, selling, or importing a product for a limited time
- Must be a new and non-obvious invention
- o Right to exclude, not a right to make
  - May be subject to the patent of another

# THE PATENT BARGAIN



- o Inventor gets the exclusive right (to exclude others) for limited time
- Public gets full disclosure of the technology; right to use when patent expires

## "Patent Bargain" places emphasis on the patent document itself

- Patent rights flow from patent application
  - Written description or "specification"
  - Drawings when appropriate
  - "Claims"
    - Claims define the scope of patent "monopoly" sought
    - Each claim stands or falls on its own
    - Infringement and validity of each claim determined separately

# Requirements for Invention to be "Patentable"

- Statutory subject matter §101
  - Process, machine, manufacture, composition of matter, or improvement thereof
- Novelty §102
  - All elements not found in a single prior-art reference
- o Non-obvious §103
  - Person of "ordinary skill" would not be able to arrive at the invention upon reviewing one or more prior-art references

# Novelty Under the Various Subsections of §102

- o §102(a) -- Not patentable if before the date of *invention* by the applicant, the invention was:
  - Known or used by others in this country
  - Patented or described in a printed publication in any country

# Novelty Under the Various Subsections of §102

- o §102(b) -- Not patentable if more than one year before the date of *filing* the application, the invention was:
  - Patented or described in a printed publication in any country
  - In public use in the United States
  - On sale in the United States

# Novelty Under the Various Subsections of §102

- §102(c) -- Not patentable if the inventor abandoned the invention
- §102(d) -- Not patentable if the inventor (or his legal representatives) filed for a foreign patent more than 12 months before the U.S. filing
- §102(f) -- Not patentable if the applicant did not invent the subject matter himself

# Requirements for the Patent Application - §112

- Enablement
  - Teach how to make and use invention without undue experimentation
- Written description of invention
  - Explains what the applicant believes the scope of the invention to be
- o U.S. only "best mode"
  - Duty to describe the best mode of carrying out the invention known to the inventor at the date of filing

# THE BETTER THE DISCLOSURE...

- THE <u>STRONGER</u> THE PATENT
- THIS IS THE **OPPOSITE** OF WHAT MANY PEOPLE
   THINK
  - More detailed patent specification supports broader claims!



## Types of Patent Applications

- Provisional Application
  - "Foot-in-the-door" application
  - Minimal formal requirements
  - Low cost
  - Preserves filing date
  - Not examined
- Utility or "Non-Provisional" Application
  - "Real" patent application
  - Must meet all formal requirements
  - Proceeds to examination/issuance

### • • Patent Claims

- Series of numbered paragraphs that define scope of invention
  - Typically arranged from broadest to narrowest
  - May include apparatus, method of making, method using, etc.
  - Design patent has only one claim, referencing the figures
- Obtaining allowance of claims is process of negotiation
  - Most applications are initially rejected

#### Best Practices

#### Must manage patents proactively

- Educate company personnel on importance of patents
- Company policies to put potential inventions before management or patent committee
- Make rational choices about scope of IP protection sought
  - Patent versus Trade Secret
  - Trademark protection desired?

## Manufacturing Sector - Look Beyond "Typical" Subject Matter

- o New products of course!
- o Don't forget methods
  - Methods of manufacturing
  - Methods of using
  - Methods of designing
- o Intermediates and components of products
  - Not just the complete assembly!



### Company IP "Kit"

- o Should at least include:
  - Company intellectual property policy
  - Employee Agreements
    - Duty to assign
    - Confidentiality
  - Form non-disclosure agreement
  - Invention disclosure form
  - Design notebook insert/instruction form
  - Invention assignment form
    - From employee (inventor) to company

#### • • Laboratory Notebook

- Best mechanism to maintain records of conception and reduction to practice
  - Often used as evidence in litigation
- Detailed and accurate timeline of inventor's ideas, experimental results and modifications
- o Source from which invention disclosures may be "mined"

#### Laboratory Notebook

- Original Entry
  - Make entries in notebook FIRST
  - First notes on anything (ideas, sketches, diagrams, graphs)
  - Detailed reference to other documents
  - Notes summarizing discussions and meetings
    - Subject
    - Results
    - People present

#### Notebook Rules

- Colleague with ability to understand should witness each page with signature and date
- No blank spaces or pages
  - Mark out blank areas with "Z's" or "X's"
- o Pages should not be removed
- Notebook should be permanently bound
  - No pages removable or addable

#### Invention Disclosure

#### What to disclose?

- o Complete written disclosure of invention
- Drawings and/or sketches
- Multiple embodiments
- o ALWAYS include the "best mode"
- o Inventor and witnesses (at least two) sign
- Materials
  - Test data
  - Marketing Literature
  - Technical papers/journals

### • • Invention Disclosure

What to disclose (cont'd)?

- o Important dates
- o Important people
- o Distinctions/advantages over the prior art

#### When to disclose?

- Promptly after inventor has determined achieve the desired results
- Not necessary to wait for a working embodiment for disclosure or patenting

## • • Patent vs. Trade Secret

- Usually mutually exclusive
  - But not necessarily for competitors
- o Difference in term
  - 20 years from filing versus indefinite
- Difficulty in maintaining
  - Patent relatively easy
  - Trade Secret relatively difficult
- Value to the business
  - Patent values are more easily determinable
  - Trade secret value may not be determinable because of their secret nature

## • • Hypothetical

#### Company A:

- Owns a patent directed to "widgets"
- Maintains trade secret related to method to manufacture widgets
  - The widgets are very complex

#### Company B

Wants to manufacture and sell
 Widgets, but cant because of patent

### • • Hypothetical Cont'd

- o A's patent expires
- A continues to manufacture widgets using trade secret method
- o B begins to manufacture and sell widgets
  - B independently develops the same manufacturing process
- B files patent application on manufacturing method

## Hypothetical Cont'd

#### Results:

- A cannot sue B on independently acquired trade secret
- A cannot stop B from obtaining patent on A's manufacturing method
  - A also cannot obtain their own patent on manufacturing method "in use" for more than a year

#### **But:**

- B cannot enforce patent against A
- B can prevent A from licensing the (now patented) manufacturing method to others

### Hypothetical Conclusion

- o How could A have avoided this?
  - File patent application directed at methods of manufacture
    - Not just apparatus
  - Publish trade secret manufacturing methodology to prevent B from obtaining patent
    - May be published in obscure location
- However, A may choose to take the risk keeping method a secret
  - If not independently discovered, competitive advantage may last indefinitely



#### QUESTIONS?



#### THANK YOU!